



The Bermuda Stock Exchange

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Preface

This publication has been prepared for the assistance of anyone who requires information about the Bermuda Stock Exchange. It deals in broad terms with the Bermuda Stock Exchange's requirements for listing and other rules. It is not intended to be exhaustive but merely to provide general information to our clients and their professional advisers.

We recommend that our clients seek legal advice in Bermuda on their specific proposals before taking any steps to implement them.

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1. INTRODUCTION

1.1. About Bermuda

Modern company, trust, banking, insurance and other related laws have made Bermuda a leading offshore financial centre. The government's attitude towards and open communication with the private sector encourages the promotion and maintenance of Bermuda's offshore business. The island enjoys a sophisticated telecommunications system, an abundance of professional service providers, as well as economic and political stability. These factors combine to make Bermuda one of the jurisdictions of choice for offshore securitisation transactions.

1.2. About the Bermuda Stock Exchange

The Bermuda Stock Exchange (the "**BSX**") was established in 1971. The BSX is a full member of the World Federation of Exchanges and enjoys recognition by the following regulatory bodies:

- the U.S. Securities and Exchange Commission ("**SEC**"), as a Designated Offshore Securities Market (**DOSM**);
- the Bermuda Monetary Authority, as a Recognised Investment Exchange and an Approved Stock Exchange;
- the London Stock Exchange, as a Registered Organisation;
- IOSCO, as an Affiliate Member;
- the Financial Conduct Authority in the UK, as a Designated Investment Exchange;
- the UK HM Revenue and Customs as a Recognised Stock Exchange;
- the Income Tax Act (Canada) as a Designated Stock Exchange; and
- the America's Central Securities Depository Association.

In addition, the BSX is recognised under Australia's Foreign Investment Funds (FIF) taxation rules.

The BSX is the world's largest offshore, fully electronic securities market offering a full range of listing and trading opportunities for international and domestic issuers of equity, debt, depository receipts, insurance securitization and derivative warrants. The BSX is internationally recognised as a particularly attractive venue for the listing of hedge funds, fixed income structures and investment fund structures. The BSX has also become an attractive domicile for insurance-linked securities ("ILS") listings. It has seen record breaking ISL listings in catastrophe bonds, private catastrophe bonds, collateralised reinsurance sidecars, and reinsurance-linked investment funds. A significant factor in the BSX's growth and success is its focus on providing unique products for the offshore market, such as its Mezzanine Market, information about which is provided below.

The BSX has a comprehensive regulatory regime (the "Regulations") which provides clear guidance on the listing process and ongoing requirements of the exchange. In addition, the BSX retains considerable

discretion to waive certain of its requirements or to take a more flexible or innovative approach to any particular matter as may be appropriate.

1.3. Benefits

There are a number of benefits to listing on the BSX. The BSX employs a fully automated electronic trading system (Bermuda Electronic Securities Trading or BEST) based on a central limit order book which allows trading members to trade both equity and fixed income securities on an equal, real-time 'first come, first served' basis, making trading efficient, time sensitive and cost effective. Through the Bermuda Securities Depository (the "BSD"), shares can be dematerialised, eliminating the need for physical settlement. Once a trade is executed, trade information is disseminated electronically to key financial information providers, including Bloomberg and Reuters, for worldwide distribution. Another benefit is the BSX's commercially sensible regulatory environment which makes it conducive to new and innovative product listings, especially 'institutional only' securities. The BSX is bound by the European Union Listings Directive and the SEC regulations. As a full member of the World Federation of Exchanges, however, the BSX has been acknowledged by its peers to meet the highest regulatory and operational standards. The BSX is located in an OECD 'white listed' Member State, meaning the OECD Global Forum on Transparency and Exchange of Information for Tax Purposes considers that Bermuda has substantially implemented OECD internationally agreed standards which is a point of particular interest to a number of jurisdictions in Asia, particularly Japan.

2. LISTING

2.1. The BSX Listing Regulations

Section 1 of the BSX Listing Regulations (a brief overview of which follows) applies to all proposed issuers. In addition to the Regulations of general applicability, domestic and international issuers of equity securities and debt securities are regulated under additional listing regulations, as are collective investment vehicles, international issuers of depository receipts, insurance related securities and derivative warrants. It is beyond the scope of this publication to provide a detailed analysis of all of the various listing regulations applicable to each of the different types of issuers mentioned above. What follows, however, is a brief summary of the listing regulations that apply to all issuers and those that are of most interest for collective investment vehicles and specialist debt listings.

(a) Section 1 of the BSX Listing Regulations: All Issuers

Sponsorship

New applicants must be sponsored by a Trading Member or Listing Sponsor which is on the approved list of sponsors maintained by the BSX. In the case of an issuer seeking a primary listing on the BSX for its equity securities, only a Trading Member of the BSX may act as a sponsor. The Listing Sponsor must ensure that the relevant applicant for listing has been provided with fair and impartial advice and guidance as to the application of the applicable listing regulations, that all of the necessary documents required in support of the listing application are duly lodged with the BSX, and must be responsible for communicating with the BSX during the listing application process. The Listing Sponsor

must submit a declaration to the BSX before any trading of the relevant issuer's securities commences.

Authorised Representatives or Ongoing Sponsorship

Every listed issuer must either appoint two authorised representatives who are both members of the issuer's management and ordinarily resident in Bermuda or one sponsor to act as the issuer's primary channel of communication with the BSX at all times.

Prospectus

Issuers who wish to list their securities on the BSX must prepare and issue a prospectus, the contents of which will vary depending on the type of issue involved. This prospectus will be reviewed by the BSX to ensure compliance with the Regulations prior to listing.

Undertakings

Issuers seeking a listing on the BSX must enter into an "Issuer's Undertaking" with the BSX to comply with any continuing obligations imposed by the BSX.

Fees

Issuers whose securities are granted a listing on the BSX are required to pay listing fees (and in certain limited circumstances, a new issue levy and/or a subsequent issue fee). The initial fee for issue of units in a unit trust, shares in a mutual/investment fund company or interests in a limited partnership is \$2,500 per class payable on or in advance of application. However, discounts are granted in cases where the same vehicle or fund family issues and lists multiple vehicles or classes of securities simultaneously in one application.

There is also an annual fee of \$3,000 for a single class listed on the BSX, \$4,800 for two classes, \$6,000 for three classes and \$7,200 for four classes. Significant bulk discounts will be applicable where the same vehicle or fund family issues and lists multiple vehicles or classes of securities.

Any additional subsequent issue fees will only be applicable where a closed-end mutual fund makes a subsequent issue of equity securities, thereby incurring a subsequent issue fee at the same rate as the initial fee. However, this charge is not applicable to securities on the exercise of options, warrants or conversion rights under convertible securities. The Listing Sponsor's fee is negotiated directly with the Listing Sponsor and there is no advertising or publication fee.

(b) Collective Investment Vehicles

Collective investment vehicles wishing to apply to list securities on the BSX must be duly incorporated or otherwise established in conformity with the applicable laws in Bermuda or another recognised jurisdiction. The term "collective investment vehicle" is defined as any collective investment scheme whether structured as a company, a unit trust, limited

partnership or other legal entity which engages in the investment of capital (a "Fund"). The Fund must either be incorporated or otherwise established in Bermuda or another recognised jurisdiction and have at least 25% of its listed securities in public hands at all times; or restrict its securities to qualified investors (as defined in the Regulations); or have a primary listing on another stock exchange which is recognised for this purpose by the BSX. The Fund must have appointed a trustee, custodian or prime broker that is acceptable to the BSX, directors, a manager, investment adviser or administrator which has adequate experience and expertise in the management of collective investment vehicles and an independent auditor acceptable to the BSX. The securities of the Fund must also be freely transferable, at least between qualified investors and, unless the Fund is restricted to qualified investors, must adopt a policy that prohibits the taking of management control of any underlying investments and require prior approval from the BSX before taking legal control of the same.

(c) **Specialist Debt Listings**

Debt issuance programs (such as medium term notes or credit-linked notes), asset-backed securities, convertible bonds, insurance securitisation bonds and other bonds which are generally purchased by very knowledgeable and sophisticated investors, can be listed on the BSX. Given the level of sophistication that is reasonably expected of investors in these areas, the listing regulations applicable to such instruments are more streamlined. For example, the debt securities listed on the BSX will not be subjected to the Market Abuse Regulations ("MAR") currently in force over all EU regulated markets such as the London Stock Exchange and multilateral trading facilities such as Ireland's Global Exchange Market. Debt securities are eligible for listing on the BSX provided they are fully negotiable and freely transferable. All debt securities listings require their issuers to be either:

- (i) be a supranational body recognised by the BSX; or
- (ii) be a government (or a government agency whose obligations are guaranteed by a government); or
- (iii) be an exempted company incorporated in Bermuda with consolidated net tangible assets of at least \$10 million; or
- (iv) have a primary listing for its share capital on a recognised stock exchange; or
- (v) restrict investment in its listed debt securities to qualified investors in accordance with terms acceptable to the BSX.

Such issuers must maintain a paying agent in Bermuda or another location agreed by the BSX for the duration of the listing. The debt securities must also be eligible for deposit in a recognised clearing and settlement system.

2.2. Listing Application

Each listing application must include the following:

- a formal letter of application in the form set out in the Regulations applicable to the relevant issuer, which must be signed by an authorised officer of the applicant and by the relevant Listing Sponsor;
- supporting documentation which includes (but is not limited to) a certified copy of the applicant company's certificate of incorporation (or equivalent document), a certified copy of the applicant company's constitution, audited annual reports and accounts (for the previous 3 years or since inception), certified copies of any resolutions required to have been approved by the applicant company in order to be listed, certified copy of a signed Issuer's Undertaking (as mentioned in 2.1.1(d) above), a declaration of solvency and undertaking to comply with the BSX listing rules signed by each director and proposed director, a copy of any temporary document of title and any definitive document of title to be used in respect of the securities to be listed, certified copies of any documents referred to in the relevant prospectus and any further documentation as may be requested by the BSX;
- a conforming draft prospectus or offering memorandum; and
- the appropriate application and annual fees payable to the BSX.

The Regulations pertaining to listing applications are not exhaustive and the BSX is able to waive certain requirements or seek additional information as it deems necessary on a case by case basis. The BSX emphasises a flexible approach to ensure that only the necessary information is submitted and considered in a timely fashion.

2.3. Prospectus Requirements

Generally, the prospectus must contain information that enables an investor to make an informed assessment of the activities, assets and liabilities, financial position, management and prospects of the relevant issuer. The Regulations provide guidance on the following prospectus related matters:

- the standard form of disclaimer (to be provided by the Listing Sponsor);
- general required information about the relevant issuer, its advisors and the prospectus;
- information required about the relevant securities as well as the terms and conditions of their issue and distribution;
- general information about the group's activities;
- information required about the relevant issuer's capital;
- information required about the relevant issuer's investments;
- information required about any investment managers or advisors;
- financial information required about the group and its prospects (where appropriate);

- details required about the relevant issuer’s management;
- particulars about the use of the proceeds of the issue and its distribution;
- information required about any material contracts pertaining to the issue; and
- details about the provision of relevant documents for inspection.

2.4. Timing

The BSX undertakes to provide a response from its Listing Committee within seven business days from the date of submission of the complete listing application. The BSX seeks to respond within two business days with comments on each draft of the prospectus. In most cases the entire approval process can be completed within three weeks from the date of submission of the complete listing application.

3. FOREIGN DIRECT INVESTMENT IN BERMUDA

In ordinary circumstances, all local Bermuda companies must be 60% owned and controlled by Bermudians. However, public companies listed on the BSX in a “prescribed industry” will be eligible to apply for relief from the 60-40 rule. The prescribed industries are telecommunications, energy, insurance, hotel operations, banking and international transportation services (ship or aircraft). This flexibility encourages foreign direct investment in Bermuda and permits publicly listed and reporting companies the option and freedom to seek capital on a global scale.

4. CONTINUING OBLIGATIONS

The exact nature and extent of the continuing obligations applicable to each issuer will depend on the type of issuer and the type of security involved. As a general rule, however, an issuer must keep the BSX and holders of its listed securities informed of anything relating to the issuer (or the group):

- (a) that is necessary to enable appraisalment of the financial position of the issuer;
- (b) that is necessary to avoid the establishment of a false market in the issuer’s securities; and
- (c) that might reasonably be expected to materially affect market activity in and the value of the issuer’s securities.

In addition, where applicable, an issuer must:

- notify the BSX of its net asset value calculations and of issue and redemption prices whenever they are calculated and of any percentage change in the net asset value of a fund;
- provide notice of annual general meetings to the BSX (concurrent with notice being sent to the members/shareholders);
- prepare audited annual accounts within six months of the end of the financial period to which they relate and shall send to all members/shareholders not less than the earlier of six months from the end of the financial period to which they relate and five business days before the date of the

issuer's annual general meeting. At the same time the issuer shall send 10 copies to the BSX for dissemination;

- include with its annual accounts (above) a report by the directors, or the chairman, president or chief executive officer of the issuer on behalf of the board of directors;
- deliver to the BSX any interim financial accounts and preliminary announcements or results;
- advise the BSX if its securities cease to be listed on another stock exchange or if it is the subject of disciplinary action by another stock exchange and/or regulatory body;
- advise the BSX if the directors or executive officers become aware of any shareholders who, either directly or indirectly, acquire a beneficial interest in the issuer's securities so as to own or exercise control or direction over 5% or more of the shares of the issuer and any time such holding is increased in 3% increments;
- send to the BSX for review any drafts of proposed amendments to the relevant prospectus and any relevant announcements or advertisements;
- report any decision to declare, recommend or pay any dividend or make any other distribution to investors to the BSX for dissemination at least five business days prior to the record date for the payment of such distribution;
- make arrangements acceptable to the BSX to facilitate the efficient settlement of all trades and registrations of transfers of securities;
- keep and maintain a complete file of all relevant advertising and other marketing materials which must be produced to the BSX at any time on demand;
- adopt by board resolution and enforce an internal code of dealing for directors and executive officers which proscribes their ability to trade on the basis of unpublished price sensitive information; and
- notify the BSX of the happening of any of the specified events listed in the Regulations pertaining to the relevant type of issuer.

There are no diversification requirements imposed by the BSX, nor are there any borrowing restrictions. Independent directors and paying agents are not required however, independent auditors must be appointed.

For collective investment vehicles, the fund manager and custodian must be acceptable to the BSX. Sub-custodians are permitted. Such vehicles are also required to advise the BSX of their net asset value calculations and to provide copies of all shareholder notices or circulars.

Debt securities issuers must notify the BSX of changes in the terms of debt securities, decisions to pass interest payments, any purchase, redemption or cancellation of debt securities, important changes, proposed drawings, the closure of books, winding up or liquidation. If the issue carries conversion rights for, or a guarantee by, another company, adequate particulars must be available for that company. Once

a debt issuance program has been approved by the BSX, subsequent issues can be accomplished immediately by filing a simple term sheet containing the basic necessary information.

5. SECONDARY LISTINGS

Securities that have a primary listing on a recognised exchange may obtain a secondary listing on the BSX. In such cases, initial fees are reduced. To be eligible, the issuer must be suitable for listing in the opinion of the BSX and the issuer will generally be required to meet the BSX's ongoing disclosure obligations (which are usually met by providing the BSX with copies of all filings made with the primary regulatory exchange).

6. THE MEZZANINE MARKET

The BSX Mezzanine Market is intended to offer growing high tech and development stage companies the opportunity to list at a much earlier stage than might otherwise be possible. Those seeking to list on the Mezzanine Market are not required to have a track record, market capitalisation, free float or profitability in order to qualify. The Mezzanine Market, however, is restricted to "Qualified Investors". A Qualified Investor is an investor who has signed the necessary declaration and is either one whose investment is not less than \$100,000 or who is otherwise demonstrated to be a suitably sophisticated and knowledgeable investor in accordance with the requirements of the Regulations. The Qualified Investor requirements may be waived at the discretion of the BSX for Bermuda domiciled exempted companies.

This market provides a form of 'listed private equity' that has the visibility and marketability of a publicly traded security without the need for a full scale IPO. Issuers on the Mezzanine Market have full exposure on Bloomberg and Reuters. Securities on the Mezzanine Market qualify as "listed", and are therefore usually more attractive to institutional investors outside of the U.S. (who may be limited in the amount they can invest in non-listed securities).

The Mezzanine Market is not intended to function as a highly liquid market, but the listing does create the mechanism for trading. This may be important to certain institutional investors who will want to have the means in place to facilitate any 'exit strategy' they may devise.

The listing fees for the Mezzanine Market are based on market capitalisation and are available on the BSX's web site, www.bsx.com, or from Conyers Dill & Pearman upon request.

7. CONCLUSION

A number of factors make the BSX an attractive offshore securities market. Its recognition by the SEC and the UK Financial Services Authority, together with its own commercially sensible regulatory approach, create a highly respectable institution that is unique in its ability to meet the needs of the offshore market. The BSX's electronic trading system and securities depository make the BSX the world's first fully electronic offshore securities market, a factor which is particularly attractive to those in commercial and high-tech fields. The BSX is internationally recognised as an attractive venue for the listing of hedge funds, investment fund structures, equities, fixed income structures and derivative warrants. Anyone considering a possible listing on the BSX should contact Conyers Dill & Pearman for more information.

This publication should not be construed as legal advice and is not intended to be relied upon in relation to any specific matter. It deals in broad terms only and is intended merely to provide a brief overview and give general information.

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